Approved For Release 2001/03/03: CIA-RDP78-06365A000400020005-2
3. INSTRUCTION IN OTR IS GIVEN BY EXPERIENCED INTELLIGENCE OFFICERS; NOT BY ACADEMICIANS OR PEDAGOGS.

i.e. BY THOSE WHO HAVE HAD OPERATIONAL EXPERIENCE IN DDP, SUBSTANTIVE EXPERIENCE IN DDI OR SUPPORT EXPERIENCE IN DDS.

THIS IS ACCOMPLISHED BY ROTATION OF EXPERIENCED DDP, DDI, AND DDS OFFICERS TO OTR FOR 2 to 3 YEAR TOURS AND ROTATION OF OTR INSTRUCTORS TO DDP, DDI, OR DDS FOR TOURS AS INTELLIGENCE OFFICERS.

INSTRUCTOR TRAINING

non OTR

SKILLS TRAINING

FOR OTR

II (3. con't.)

# Approved For Release 2001/03/03: CIA-RDP78-06365A000400020005-2 WORKS WELL TO MUTUAL ADVANTAGE BETWEEN

DDP and OTR

DDS and OTR

WELL BETWEEN DDI and OTR

LESS NECESSARY FOR SIC and LAS

NEED FOR OTR CAREERIST

MANAGEMENT

CONTINUITY

TEACHING SKILLS

MOTIVATION

Approved For Release 2001/03/03 : CIA-RDP78-06365A000400020005-2

II (3. con't)

Approved For Release 2001/03/03 : CIA-RDP78-06365A000400020005-2

OTR CAREERIST MUST LIKE TO TEACH

MUST BE  $\underline{\text{GOOD}}$  AT IT

MUST BE SOLD ON ITS IMPORTANCE

ADVANCEMENT DEPENDS ON HOW GOOD HE IS IN AND  $\underline{\mathtt{OUT}}$  OF  $\mathtt{OTR}$ 

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#### Approved For Release 2001/03/03 : CIA-RDP78-06365A000400020005-2

4. A FOURTH BASIC OTR PRINCIPLE IS THAT WE NEVER USE THE LECTURE,
THE LEAST EFFICIENT METHOD OF INSTRUCTION, WHENEVER IT IS POSSIBLE TO
USE A BETTER MEDIUM.

STUDENT PARTICIPATION IS ESSENTIAL

STUDENT TESTING IS ESSENTIAL

IMMEDIATE "FEED BACK" IS ESSENTIAL

#### II (4. con't)

### Approved For Release 2001/03/03.: CIA-RDP78-06365A000400020005-2

1/12 of 15 weeks PM COURSE IS LECTURE

we use:

THE "CASE" METHOD

THE DEMONSTRATION AND SKIT

FIELD PROBLEMS AND EXERCISES

FACE TO FACE AGENT AND C/O EXERCISES

GUIDED SEMINARS AND DISCUSSIONS

OTR MADE TRAINING MOVIES

SOUND-FILM OF BRIEFING COURSES

Analogy of C/O 4 Pilot. Tr.

CAREFULLY WATCHING PROGRAMMED INSTRUCTION OR THE TEACHING MACHINE

Ш

Approved For Release 2001/03/03: CIA-RDP78-06365A000400020005-2 UNIQUE FEATURES OF CIA'S OTR WHICH DIFFERENCIATE ITS TRAINING MISSION FROM THOSE OF STATE, DEFENSE AND THE UNIVERSITIES.

1. WE CAN'T FARM OUT MOST OF OUR TRAINING RESPONSIBILITIES BECAUSE OF COVER AND SECURITY.

WE'VE TRIED - GEORGETOWN UNIVERSITY DEFENCE DOES WITH SUCCESS

RAND AND HARDWARE MANUFACTURERS

STATE COULD

WE MUST DO MOST OF OUR OWN.

III

#### Approved For Release 2001/03/03: CIA-RDP78-06365A000400020005-2

2. STUDENT/INSTRUCTOR RATIO

STATINTL

1 INSTRUCTOR LECTURES TO 100 or MORE STUDENTS

STATE, DEFENSE & UNIVS.

DOES THIS SUPERBLY

DOES THIS SUPERBLY

1 STUDENT IS TAUGHT BY ONE OR MANY INSTRUCTORS IN CIA

1 - 18 STATINTL

1 - 1 AGENT/CASE OFFICER

BECAUSE OF THE NATURE OF OUR BUSINESS AND BECAUSE OF OUR DIFFICULTIES OF PLANNING AHEAD.

i.e. LANGUAGE TUTORIALS; SKILLS TUTORIALS

Ш

Approved For Release 2001/03/03: CIA-RDP78-06365A000400020005-2
3. TRAINING IN CIA IS STILL GENERALLY PERMISSIVE, NOT MANDATORY

I. O. IS ON BOOKS AS MANDATORY

AAO MANDATORY FOR DDS

MID-CAREER SHORTLY WILL BE

OFTEN MEDICAL AND PERSONNEL PROCESSING AND

HAVE PRIORITY

DIFFICULTY OF CS PLANNING FOR TRAINING IN A WAR TIME SITUATION.

NO DEVELOPMENT COMPLEMENT

#### CY '64

4. SCHOOL OF INTERNATIONAL COMMUNISM 78-06365A000400020005-2 SMALL FACULTY OF 7 EXPERTS, MORE HONORED OUTSIDE CIA THAN IN.

GOVM'T. 175 PRESENTATIONS OUTSIDE

FSI, DIS, WAR COLLS., HOLABIRD, BRAGG, USIA, AID

Command & Staff Reserve Groups

STATINTL

PRIVATE

thought that the Brookings, Princeton, Columbia, Air Force Academy, and Off. of Education were just more or less a "one-shot" affair. He recommended addition of Police Academy.

BROOKINGS
PRINCETON & COLUMBIA
AIR FORCE ACADEMY
U.S. OFFICE OF EDUCATION
POLICE ACADEMY

TUTORING OF LIAISON HERE AND OVERSEAS
BIBLIOGRAPHY ON INTERNATIONAL COMMUNISM
CAREFUL WATCH OVER FUTURE TRENDS.

Approved For Release 2001/03/03: CIA-RDP78-06365A000400020005-2



## Approved For Release 2001/03/03 : CIA-RDP78-06365A000400020005-2

FULL TIME INSTRUCTORS

9

CONTRACT

20 (16 ft; 4 pt)

ON-CALL TUTORS (30-35 languages)

48 (plus 24 not contracted but approved and ready)

3465, WE TAUGHT COURSES IN 22 DIFFERENT LANGUAGES TO 456\*STUDENT (443) Agency (See Card 5)

WE HAVE CAPABILITY OF TEACHING 49 DIFFERENT LANGUAGES

\* Includes 11 dependents

2 non-CIA

13

Approved For Release 2001/03/03: CIA-RDP78-06365A000400020005-2

#### Approved For ተଧଳଣ ଜୁନ୍ଦିର ଜୁନ

OUTSIDE VIP'S - BOB MACY, BOB AMORY, BILL BUNDY, JIM DONOVAN OF CUBAN

FULL TIME INSTRUCTORS

9

CONTRACT

24 (20 ft; 4 pt)

ON-CALL TUTORS (30-35 languages)

46 (plus 20 not contracted but approved and ready)

CY '64 WE TAUGHT COURSES IN 24 DIFFERENT LANGUAGES TO 564 STUDENTS

(See Card 5)

WE HAVE CAPABILITY OF TEACHING 49 DIFFERENT LANGUAGES

î.	IART III
	Approved For Release 2001/03/03 : CIA-RDP78-06365A000400020005-2
	IN FY 65 OTR TRAINED 4,597 STUDENTS IN 474 RUNNINGS OF 86 DIFFERENT
	FORMAL COURSES. (THIS INCLUDES 443 STUDENTS IN 22 LANGUAGE
	COURSES; 199 RUNNINGS.

Approved For Release 2001/03/03: CIA-RDP78-06365A000400020005-2
IN CY '64 OTR TRAINED 4770 STUDENTS IN 504 RUNNINGS OF 78
DIFFERENT FORMAL TRAINING COURSES. (THIS INCLUDES 564
STUDENTS IN 24 LANGUAGE COURSES; 189 RUNNINGS.)

AND THESE FIGURES EXCLUDE THE:
Approved For Release 2001/03/03: CLARBF78-06365A000400620005-2 from C/cs

CHART II

25X1A14a

SECRET

Approved For Release 2001/03/03: CLARBF78-06365A000400620005-2 from C/cs

### SECRET

II 3rd PRINCIPLE

#### SECRET

- 3. INSTRUCTION IN OTR IS GIVEN BY EXPERIENCED INTELLIGENCE OFFICERS; NOT BY ACADEMICIANS OR PEDAGOGS.
  - i.e. BY THOSE WHO HAVE HAD OPERATIONAL EXPERIENCE IN DDP, SUBSTANTIVE EXPERIENCE IN DDI OR SUPPORT EXPERIENCE IN DDS.

THIS IS ACCOMPLISHED BY ROTATION OF EXPERIENCED DDP, DDI, AND DDS OFFICERS TO OTR FOR 2 TO 3 YEAR TOURS AND ROTATION OF OTR INSTRUCTORS TO DDP, DDI OR DDS FOR TOURS AS INTELLIGENCE OFFICERS.

INSTRUCTOR TRAINING

non OTR

SKILLS TRAINING

for OTR

SECRET

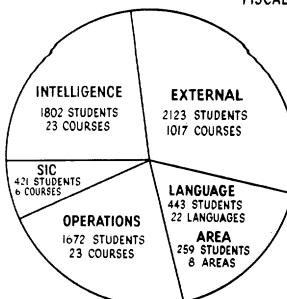
(DTR Aug '65)

7

SECRET

# Approve OT Release ROMBIN 100-GP7E0FF00R47020005-2

FISCAL YEAR 1965



#### INTERNAL

1786 STUDENTS	616 STUDENTS	2023 STUDENTS	146 STUDENTS	26 STUDENTS
DDP	DDI	DDS	DDS & T	DCI
251	980	511	340	41
STUDENTS	STUDENTS	STUDENTS	STUDENTS	STUDENTS

**EXTERNAL** 

SECRET

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MATH FOR SCIENTISTS AND ENGINEERS
POLITICAL SCIENCE
PSYCHOLOGY
STATISTICS

Approved For Release 2001/03/03 : CIA-RDP78-06365A000400020005-2

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AVAILABLE

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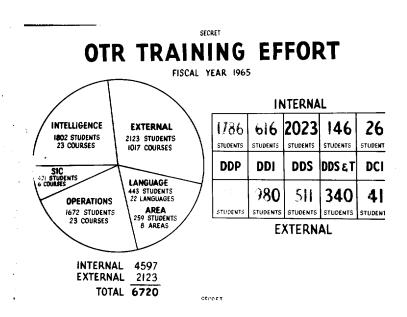
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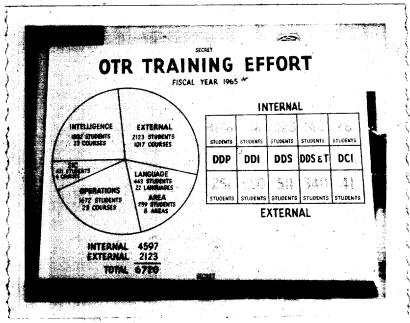
3 FEL 1966 Next 2 Page(s) In Document Exempt

DDTR mentioned at Friday's Staff meeting a report on OTR's external activities during 1965 which had been prepared You might be interested in the break-down STATINTL of SIC's contribution to the total. We, of course, have been attempting to hold the external effort to about what it was during 1964--about 175 presentations. Through last week '65's total was 182. The average time for each session is two hours. STATINTL The principal requestors are FSI, DIS, Fort Holabird, and the . Five staff members each made 30 or more presentations -- the maximum for a single instructor being 40. In academic terms this represents approximately one and one-half semester courses for each of the five instructors involved. This effort, while obviously time-consuming, is not particularly burdensome (a potential problem which Col. White has frequently mentioned), and I feel that it continues to be a useful effort-both in terms of imparting information to those

who need it and in terms of Agency relationships.



SEGME



SECRET

AROUSED INTEREST

+ SIDE

3000 TESTED & RECORDED

SOME PEOPLE GOT RICH

SIDE

5% OF PEOPLE GOT 25% of \$

DIDN'T PRODUCE HIGH FLUENCY IN

SHORT SUPPLY LANGUAGES

50% to 60% GOT AWARDS BUT DON'T USE LANGUAGES IN THEIR JOBS
WE'RE NOW IN POSITION TO TIE LANG. PROF. TO CERTAIN JOBS LIKE

ANY OTHER SKILLS.

Approved For Release 2001/03/03 : CIA-RDP78-06365A000400020005-2

A MILESTONE WAS PASSED WHEN THE TEN THOUSANDTH LANGUAGE PROFICIENCY TEST WAS ADMINISTERED DURING THE WEEK OF 3 JUNE 1963.

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CY-16-2

SCHOOL OF INTERNATIONAL COMMUNISM Approved For Release 2001/03/03: CIA-RDP78-06365A000400020005-2

SMALL FACULTY OF 7 EXPERTS, MORE HONORED OUTSIDE CIA THAN IN.

GOVMT. 175

175 PRESENTATIONS OUTSIDE

FSI, DIS, WAR COLLS., HOLABIRD, BRAGG, USIA, AID
Command & Staff
Reserve Groups

STATINTERIVATE

thought that the Brookings, Princeton, Columbia,
Air Force Academy, and Off. of Education were just more or less
a "one-shot" affair. He recommended addition of Police Academy.
BROOKINGS
PRINCETON & COLUMBIA
AIR FORCE ACADEMY
U.S. OFFICE OF EDUCATION
POLICE ACADEMY

TUTORING OF LIAISON HERE AND OVERSEAS

BIBLIOGRAPHY ON INTERNATIONAL COMMUNISM

CAREFUL WATCH OVER FUTURE TRENDS.

28

OFF-CAMPUS PROGRAM: Another First

di mi

THE PROGRAM BEGAN IN FEBRUARY 1962 WITH 88 STUDENTS. AS OF THE END OF DEDEMBER 1962, 932 EMPLOYEES HAD REGISTERED. THE CURRENT SESSION, FEBRUARY - MAY 1965, BEGAN WITH 131 EMPLOYEES ENROLLED IN 12 COURSES.

UNDERGRADUATE AND GRADUATE LEVEL

ACCOUNTING

ANTHROPOLOGY

ECONOMICS

ENGLISH COMPOSITION AND AMERICAN LITERATURE

GEOGRAPHY (INTRODUCTORY: AND REGIONAL SURVEY OF USSR)

HISTORY (AMERICAN, EUROPEAN, RUSSIAN)

Approved For Release 2001/03/03: CIA-RDP78-06365A000400020005-2

#### Approved For Release 2001/03/03 : CIA-RDP78-06365A000400020005-2 LANGUAGE DEVELOPMENT PROGRAM

OUTSIDE VIP'S - BOB MACY, BOB AMORY, BILL BUNDY, JIM DONOVAN of CUBAN

FULL TIME INSTRUCTORS

CONTRACT

24 (20 ft; 4 pt)

ON-CALL TUTORS

46 (plus 20 not contracted but approved and ready)

(30-35 languages)

WE TAUGHT COURSES IN 24 DIFFERENT LANGUAGES TO 564 STUDENTS CY '64

(See Card 5)

WE HAVE CAPABILITY OF TEACHING 49 DIFFERENT LANGUAGES

سيخ ت

IN FEB '57, WE LAUNCHED LANGUAGE AWARDS PROGRAM AND HAVE PAID OUT 5,400 AWARDS OF \$745,000.

1st SUCH PROGRAM IN U.S. GOVERNMENT 5 YEARS LATER WE ADMITTED TO ONLY PARTIAL SUCCESS FY '63 290 AWARDS OF \$54,500.

\* ADDITIONAL INFO: THE AWARDS PROGRAM WAS CURTAILED IN 1 JULY 1962 AND ABOLISHED COMPLETELY AS OF 1 AUGUST 1963. 4 Basic Briniples

THE BASIC PHILOSOPHY OR PRINCIPLES OF MANAGEMENT UNDER WHICH OTR OPERATES.

1. THE OTR OF CIA CONDUCTS NO TRAINING IN CIA WHICH CAN BE DONE OUTSIDE CIA WITH COMPARABLE EFFICIENCY, ECONOMY OR SECURITY.

DEFENSE DEPARTMENT

EXCELLENT & RESPONSIVE

FSI

POOR

MANAGEMENT & EXECUTIVE DEVELOPMENT

#### CHART II

II

IN FISCAL YEAR 1963, CIA SENT 2014 STUDENTS TO 1275 COURSES OF EXTERNAL TRAINING AT 166 INSTITUTIONS

34% GOVERNMENT 66% NON-GOVERNMENT ALL HOWEVER ARRANGED FOR BY R/TR

Approved For Release 2001/03/03 : CIA-RDP78-06365A000400020005-2

2. THE OTR CONDUCTS NO TRAINING WHICH CAN BE DONE WITH COMPARABLE EFFICIENCY AND ECONOMY BY OTHER COMPONENTS OF CIA.

WE ASSUME COMPARABLE SECURITY

COMMO TRAINING

MEDICAL TECH. TRAINING

OFFICE OF SECURITY INVESTIGATOR TRAINING

SOME OVERSEAS DDP TRAINING BY C/O's

TSD TRAINING

COMPONENT ON THE JOB TRAINING

2

CHART II

II

IN CY '64, CIA SENT 2056 STUDENTS TO ONE OR MORE OF 1290 COURSES OF EXTERNAL TRAINING GIVEN AT 208 INSTITUTIONS.

s demi Br

30% GOVERNMENT

70% NON-GOVERNMENT

ALL ARRANGED FOR BY R/TR

CARD 2

WHICH ALL EMPLOYEES OF CIA MUST HAVE AND FOR THAT TRAINING WHICH EMPLOYEES OF ONE COMPONENT NEED TO KNOW ABOUT ACTIVITIES OF OTHER COMPONENTS. IT CANNOT TEACH THE SKILLS SPECIFIC ONLY TO ONE OFFICE.

BUT WE PROVIDE:

INSTRUCTOR TRAINING

PROJECTORS, PROJECTIONISTS, MOVIES

TRAINING AIDS

TRAINING MATERIALS

MANAGEMENT

REGISTRAR

CLASSROOM SCHEDULES

RECORDS

7500 individual entris for agency Training Record Leach recar

CHART IIIApproved For Release 2001/03/03 : CIA-RDP78-06365A000400020005-2

IN GY '64 OTR TRAINED 4770 STUDENTS IN 504 RUNNINGS OF
78 DIFFERENT FORMAL TRAINING COURSES. (THIS INCLUDES 564
STUDENTS IN 24 LANGUAGE COURSES; 189 RUNNINGS.)

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Approved For Release 200 1/03/03 E LA-REPYS 16363 AV00400020005 E2
OFFICERS; NOT BY ACADEMICIANS OR PEDAGOGS.

i. e. BY THOSE WHO HAVE HAD OPERATIONAL EXPERIENCE IN DDP,
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INSTRUCTOR TRAINING non OTR
SKILLS TRAINING FOR OTR

SEGNET

7

II (3. con't.)

# Approved For Release 2001/03/03: CIA-RDP78-06365A000400020005-2

DDP and OTR

DDS and OTR

WELL BETWEEN DDI and OTR

LESS NECESSARY FOR SIC and LAS

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NEED FOR OTR CAREERIST

MANAGEMENT

CONTINUITY

TEACHING SKILLS

MOTIVATION

منبك

(3. Con<sup>1</sup>t.) Approved For Release 2001/03/03 : CIA-RDP78-06365A000400020005-2

OTR CAREERIST MUST LIKE TO TEACH

MUST BE  $\underline{GOOD}$  AT IT

MUST BE SOLD ON ITS IMPORTANCE

ADVANCEMENT DEPENDS ON HOW GOOD HE IS IN AND OUT OF OTR

<

# Approved For Release 2001/03/03: CIA-RDP78-06365A000400020005-2

4. A FOURTH BASIC OTR PRINCIPLE IS THAT WE NEVER USE THE LECTURE,
THE LEAST EFFICIENT METHOD OF INSTRUCTION, WHENEVER IT IS POSSIBLE
TO USE A BETTER MEDIUM.

STUDENT PARTICIPATION IS ESSENTIAL

STUDENT TESTING IS ESSENTIAL

IMMEDIATE "FEED BACK" IS ESSENTIAL

(4. con't.)

### Approved For Release 2001/03/03: CIA-RDP78-06365A000400020005-2

1/3 of 18 weeks OPERATIONS COURSE IS LECTURE

1/12 of 15 weeks PM COURSE IS LECTURE

WE USE: THE "CASE" METHOD

THE DEMONSTRATION AND SKIT

Analogy of C/O + Pilot Tr.

FIELD PROBLEMS AND EXERCISES

FACE TO FACE AGENT AND C/O EXERCISES

GUIDED SEMINARS AND DISCUSSIONS

OTR MADE TRAINING MOVIES

SOUND-FILM OF BRIEFING COURSES

CAREFULLY WATCHING PROGRAMMED INSTRUCTION OR

THE TEACHING MACHINE

SECRET

//

## Approved For Release 2001/03/03 CIA-RDP78-06365A000400020005-2

TRAINING MISSION FROM THOSE OF STATE, DEFENSE AND THE UNIVERSITIES.

most of

1. WE CAN'T FARM OUT OUR TRAINING RESPONSIBILITIES
BECAUSE OF COVER AND SECURITY.

WE'VE TRIED - GEORGETOWN UNIVERSITY

DEFENCE DOES WITH SUCCESS

RAND AND HARDWARE MANUFACTURERS

STATE COULD

WE MUST DO MOST OF OUR OWN.

## Approved For Release 2001/03/03 COA RDP78-06365A000400020005-2

- 2. STUDENT/INSTRUCTOR RATIO
  - 1 INSTRUCTOR LECTURES TO 100 OR MORE STUDENTS

STATE, DEFENSE & UNIVS.

25X1A9a

DOES THIS SUPERBLY)

DOES THIS SUPERBLY)

1 STUDENT IS TAUGHT BY ONE OR MANY INSTRUCTORS IN CIA

25X1A14a

1 - 18

1 - 1 AGENT/CASE OFFICER

BECAUSE OF THE NATURE OF OUR BUSINESS AND BECAUSE OF OUR DIFFICULTIES OF PLANNING AHEAD.

i.e. LANGUAGE TUTORIALS; SKILLS TUTORIALS

# Approved For Release 2001/03/03: CIA-RPE78-96365A000400020005-20RY

I.O.

IS ON BOOKS AS MANDATORY

AAO

MANDATORY FOR DDS

MID-CAREER SHORTLY WILL BE

OFTEN MEDICAL AND PERSONNEL PROCESSING AND

25X1C4a

TRAINING HAVE PRIORITY

DIFFICULTY OF CS PLANNING FOR TRAINING IN A WAR TIME SITUATION.

NO DEVELOPMENT COMPLEMENT

Next 2 Page(s) In Document Exempt

Approved For Release 2001/03/03 : CIA-RDP78-06365A000400020005-2

IN FY 65 OTR TRAINED 4,597 STUDENTS IN 474 RUNNINGS OF 86
DIFFERENT FORMAL COURSES. (THIS INCLUDES 443 STUDENTS
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olumni.

(DTR Aug '65)

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#### II 3rd PRINCIPLE

Approved For Release 2001/03/03: CIA-RDP78-06365A000400020005-2
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INSTRUCTOR TRAINING

non OTR

SKILLS TRAINING

for OTR

Approved For Release 2001/03/03: CIA-RDP78-06365A000400020005-2

## ASPECTS OF THE CAREER TRAINING PROGRAM

COMPETENT AUTHORITIES HA 200 HO3/02 DC H R DRIE 06865A000400028005 2 M THE BEST OF ITS KIND IN GOVERNMENT AND AMONG THE BEST IN THE UNITED STATES, PERHAPS SECOND ONLY TO THAT OF THE PROCTOR & GAMBLE CO. IT IS THE MODEL FOR THE ONE NOW OPERATED BY THE FIRST NATIONAL CITY BANK (NEW YORK CITY).

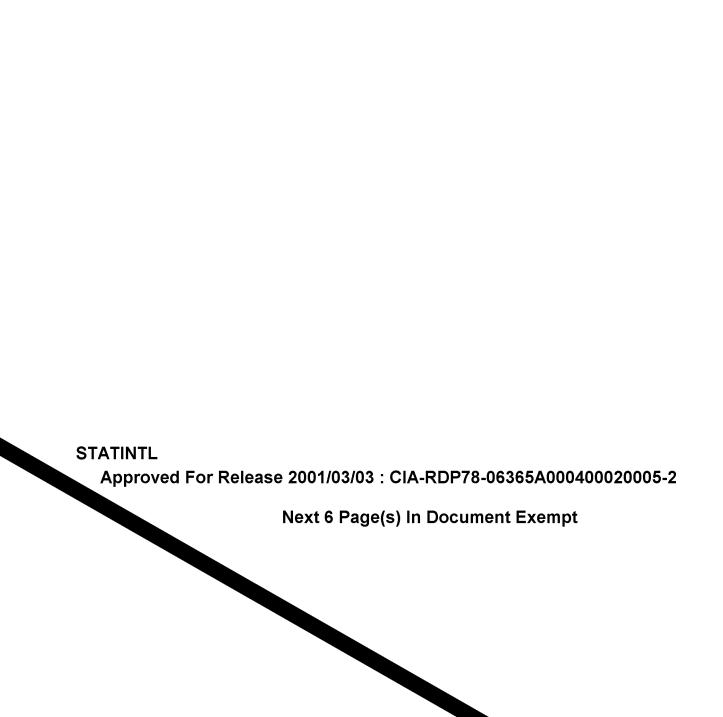
"I BELIEVE THAT ITS CONCEPT AND ITS WAY OF DEVELOPING AND CAREFULLY BRINGING ALONG, OVER A PERIOD OF TIME, THE BEST YOUNG TALENT IN THE COUNTRY STAMPS THE PROGRAM AS UNIQUE AND EASILY THE BEST OF ITS KIND IN WASHINGTON. "

SINCERELY YOURS,

HAYDN WILLIAMS

Approved For Release 2001/03/03 : CIA-RDP78-06365A000400020005-29

(DTR Aug '65)



OFF-CAMPUS PROGRAM: Another First
Approved For Release 2001/03/03: CIA-RDP78-06365A000400020005-2
THE PROGRAM BEGAN IN FEBRUARY 1962 WITH 88 STUDENTS. AS OF THE END OF
DECEMBER 1962, 932 EMPLOYEES HAD REGISTERED. THE CURRENT SESSION,
FEBRUARY - MAY 1965, BEGAN WITH 131 EMPLOYEES ENROLLED IN 12 COURSES.

UNDERGRADUATE AND GRADUATE LEVEL

ACCOUNTING
ANTHROPOLOGY
ECONOMICS
ENGLISH COMPOSITION AND AMERICAN LITERATURE
GEOGRAPHY (INTRODUCTORY: AND REGIONAL SURVEY OF USSR)
HISTORY (AMERICAN, EUROPEAN, RUSSIAN)

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MATH FOR SCIENTISTS AND ENGINEERS

POLITICAL SCIENCE

PSYCHOLOGY

STATISTICS

Approved For Release 2001/03/03 : CIA-RDP78-06365A000400020005-2

A

July 65

Mece

Meg 65

Approved For Release 2001/03/03 : CIA-RDP78-06365A000400020005-2

Approved For Release 2001/03/03 A CUA-ROP 78, 06865 APROUND 210 AVE PAID OUT 5, 400 AWARDS OF \$745,000.

1st SUCH PROGRAM IN U. S. GOVERNMENT
5 YEARS LATER WE ADMITTED TO ONLY PARTIAL SUCCESS
FY '63 290 AWARDS OF \$54,500.

\*ADDITIONAL INFO: THE AWARDS PROGRAM WAS CURTAILED IN
1 July 1962 AND ABOLISHED COMPLETELY AS OF 1 AUGUST 1963.

### Approved For Release 2001/03/03: CIA-RDP78-06365A000400020005-2

AROUSED INTEREST

+ SIDE

3000 TESTED & RECORDED

- SIDE

SOME PEOPLE GOT RICH
5% of PEOPLE GOT 25% of \$

DIDN'T PRODUCE HIGH FLUENCY IN SHORT

SHORT SUPPLY LANGUAGES

50% to 60% GOT AWARDS BUT DON'T USE LANGUAGES IN THEIR JOBS WE'RE NOW IN POSITION TO TIE LANG. PROF. TO CERTAIN JOBS LIKE ANY OTHER SKILLS.

, Approved For Release 2001/03/03 : CIA-RDP78-06365A000400020005-2
A MILESTONE WAS PASSED WHEN THE TEN THOUSANDTH
LANGUAGE PROFICIENCY TEST WAS ADMINISTERED DURING THE
WEEK OF 3 JUNE 1963.

Approved For Release 2001/03/03 : CIA-RDP78-06365A000400020005-2

#### 4 BASIC PRINCIPLES

THE PAPPIO FEEL FOR PRELIEUS SEP 2004 AN SAUSLIE SIA-R DEPTRIO ESTANDO 4000 2000 SUZCH OTR OPERATES.

1. THE OTR OF CIA CONDUCTS NO TRAINING IN CIA WHICH CAN BE DONE OUTSIDE CIA WITH COMPARABLE EFFICIENCY, ECONOMY OR SECURITY.

DEFENSE DEPARTMENT

(EXCELLENT & RESPONSIVE)

FSI

(POOR)

MANAGEMENT & EXECUTIVE DEVELOPMENT

#### CHART II

IN FY 65 CIA SENT 2123 STUDENTS TO ONE OR MORE OF 1017 COURSES OF EXTERNAL TRAINING GIVEN AT 226 INSTITUTIONS; 20% OF WHICH ARE GOVERNMENT

FACILITIANS proved FONR GRESS 2004/03/03: CIA-RDP78-06365A000400020005-2

#### 4 BASIC PRINCIPLES

THE BASTOPHYEOSOPHY OR PRINCIPLES: OF MANAGEMENT UNDER WHICH OTR OPERATES.

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DEFENSE DEPARTMENT

(EXCELLENT & RESPONSIVE)

FSI

(POOR)

MANAGEMENT & EXECUTIVE DEVELOPMENT

#### CHART II

In CY '64, CIA SENT 2056 STUDENTS TO ONE OR MORE OF 1290 COURSES OF EXTERNAL TRAINING GIVEN AT 208 INSTITUTIONS.

30% GOVERNMENT

70% NON-GOVERNMENT

ALL ARRANGED FOR BY R/TR

Approved For Release 2001/03/03: CIA-RDP78-06365A000400020005-2

#### II 200 DANGE LE

ApprovedeFortRetease 2001803/03 TRAIAHROP 78: 26665 A 90 9 40 50 20 60 5 12 H COMPARABLE EFFICIENCY AND ECONOMY BY OTHER COMPONENTS OF CIA.

WE ASSUME COMPARABLE SECURITY

COMMO TRAINING
MEDICAL TECH. TRAINING
OFFICE OF SECURITY INVESTIGATOR TRAINING
SOME OVERSEAS DDP TRAINING BY C/O's
TSD TRAINING
COMPONENT ON THE JOB TRAINING

GENERALLY SPEAKING, OTR IS RESPONSIBLE FOR TRAINING COURSES WHICH Approved For Release 2001/03/03: CIA-RDP78-06365A000400020005-2

ALL EMPLOYEES OF CIA MUST HAVE AND FOR THAT TRAINING WHICH EMPLOYEES

OF ONE COMPONENT NEED TO KNOW ABOUT ACTIVITIES OF OTHER COMPONENTS.

IT CANNOT TEACH THE SKILLS SPECIFIC ONLY TO ONE OFFICE.

BUT WE PROVIDE:

INSTRUCTOR TRAINING

PROJECTORS, PROJECTIONISTS, MOVIES

TRAINING AIDS

TRAINING MATERIALS ((3, 402)

MANAGEMENT

REGISTRAR

CLASSROOM SCHEDULES

RECORDS

7509 individual entries for Agency Training Record

esta year

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II (3. cont)

Segaet

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WORKS WELL TO MUTUAL ADVANTAGE BETWEEN

DDP and OTR

DDS and OTR

WELL BETWEEN DDI and OTR

LESS NECESSARY FOR SIC and LAS

NEED FOR OTR CAREERIST

MANAGEMENT

CONTINUITY

TEACHING SKILLS

MOTIVATION
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SFORET

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OTR CAREERIST MUST LIKE TO TEACH

MUST BE GOOD AT IT

MUST BE SOLD ON ITS IMPORTANCE

ADVANCEMENT DEPENDS ON HOW GOOD HE IS IN AND OUT OF OTR

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SECRET

II

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4. A FOURTH BASIC OTR PRINCIPLE IS THAT WE NEVER USE THE LECTURE,
THE LEAST EFFICIENT METHOD OF INSTRUCTION, WHENEVER IT IS POSSIBLE TO
USE A BETTER MEDIUM.

STUDENT PARTICIPATION IS ESSENTIAL

STUDENT TESTING IS ESSENTIAL

IMMEDIATE "FEED BACK" IS ESSENTIAL

II (4. cont)

SEGAET

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1/12 OF 16 WEEKS PM COURSE IS LECTURE

WE USE:

THE "CASE" METHOD

THE DEMONSTRATION AND SKIT

FIELD PROBLEMS AND EXERCISES

FACE TO FACE AGENT AND C/O EXERCISES (ANALOGY OF C/O & PILOT TR

GUIDED SEMINARS AND DISCUSSIONS

OTR-MADE TRAINING MOVIES

SOUND-FILM OF BRIEFING COURSES

CAREFULLY WATCHING PROGRAMMED INSTRUCTION OR THE TEACHING MACHINE READING IMPROVEMENT: 2 CRAIG READERS TO BE INSTALLED IN EARLY SEPTEMBER.

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TTT

UNIQUE FEATURES OF CIA'S OTR WHICH DIFFERENCIATE ITS TRAINING

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MISSION FROM THOSE OF STATE, DEFENSE AND THE UNIVERSITIES.

1. WE CAN'T FARM OUT MOST OF OUR TRAINING RESPONSIBILITIES BECAUSE OF COVER AND SECURITY.

WE'VE TRIED - GEORGETOWN UNIVERSITY

DEFENSE DOES WITH SUCCESS

RAND AND HARDWARE MANUFACTURERS

STATE COULD

WE MUST DO MOST OF OUR OWN.

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SEGAET

# 2. Approved For Release 2001/03/03: CIA-RDP78-06365A000400020005-2

1 INSTRUCTOR LECTURES TO 100 OR MORE STUDENTS
STATE, DEFENSE & UNIVS.

25X1A9a

DOES THIS SUPERBLY)

1 STUDENT IS TAUGHT BY ONE OR MANY INSTRUCTOR IN CIA

25X1A14a

1 - 18

1 - 1 AGENT/CASE OFFICER

BECAUSE OF THE NATURE OF OUR BUSINESS AND BECAUSE OF OUR DIFFICULTIES OF PLANNING AHEAD.

i.e. LANGUAGE TUTORIALS: SKILLS TUTORIALS

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SECRET

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3. TRAINING IN CIA IS STILL GENERALLY PERMISSIVE, NOT MANDATORY

I.O. IS ON BOOKS AS MANDATORY (HR 18-2 REVISED 9 June 65)
MID-CAREER SHORTLY WILL BE

OFTEN MEDICAL AND PERSONNEL PROCESSING AND TRAINING HAVE PRIORITY

DIFFICULTY OF CS PLANNING FOR TRAINING IN A WAR TIME SITUATION

NO DEVELOPMENT COMPLEMENT

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III

## SEGRET

4. Approved Fernfelers 2001/03/03: CLA-BREEN 6865A990400920005. See as in state and defense (Mid-Career Course began fall of 1963; 7th to start in september '65)

MY IDEAS: PROGRAM NOT COURSES

3 WAY SCREENING

COURSES AS SUCH WOULD REQUIRE ADDITIONAL CLASSROOMS AND INSTRUCTORS AND MONEY.

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IV

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SPECIAL FEATURES OF CIA'S OTR OF PROBABLE INTEREST TO DCI

STATINTL

- 1.
- 2. CT PROGRAM
- 3. LANGUAGE DEVELOPMENT PROGRAM
- 4. SCHOOL OF INTERNATIONAL COMMUNISM
- 5. OFF-CAMPUS EDUCATION PROGRAM

## SEGNET

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"THE CT'S...WERE BY AND LARGE THE SINGLE MOST IMPRESSIVE GROUP
OF EMPLOYEES ENCOUNTERED... THIS FINE BALANCE OF EXPERIENCE
AND ENTHUSIASM WHICH THE PRESENCE OF THE CT'S SEEMS TO ENGENDER
IS SOMETHING I WOULD LIKE TO HAVE MORE OF IN THE EE AREA. I THINK
YOU HAVE EVERY RIGHT TO BE EXTREMELY PROUD OF THOSE CT'S WHO
HAVE BEEN ASSIGNED TO THE CLANDESTINE SERVICES. IF THE ONES I SAW
ARE REPRESENTATIVE OF THE ENTIRE GROUP, AND OF THE PROGRAM
ITSELF, THERE CAN BE LITTLE DOUBT THAT IT IS OF TREMENDOUS VALUE."

S.U.E.

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THE OVERALL PURPOSE OF THE CAREER TRAINING PROGRAM IS TO RECRUIT, SELECT, AND TRAIN APPLICANTS FOR CAREER SERVICE IN CIA WHO INDICATE THE POTENTIAL, ABILITY AND MOTIVATION TO FILL ULTIMATELY, AND TO AN OUTSTANDING DEGREE, THOSE POSITIONS AT THE GS-15 LEVEL AND ABOVE WHICH REQUIRE BOTH GENERAL INTELLIGENCE OFFICER AND MANAGERIAL SKILLS.

## Shuakl

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ABOUT ONE OUT OF EIGHT APPLICANTS WHO ARE RECOMMENDED BY CIA
RECRUITERS IS FINALLY ACCEPTED FOR THE PROGRAM.

SINCE JULY 1951, WHEN THE PROGRAM BEGAN, 1,314 CAREER TRAINEES
HAVE BEEN ADMITTED TO THE AGENCY. THIS TOTAL INCLUDES 1,110 RECRUITED
FROM THE OUTSIDE AND 204 SELECTED FROM AMONG EMPLOYEES ALREADY IN THE
AGENCY. (119 WERE WOMEN.) OF THESE, 947 ARE IN THE AGENCY IN JULY 1965, -AN OVER-ALL RETENTION RATE OF ABOUT 72%. THE ATTRITION RATE AMONG
CAREER TRAINEES CURRENTLY IN THE PROGRAM IS ABOUT 4 1/2% PER YEAR, AN
EXCEPTIONALLY LOW FIGURE AMONG CAREER SERVICES. (THE ANNUAL ATTRITION RATE FOR FOREIGN SERVICE OFFICERS OF COMPARABLE STATUS IS 5.5%.)

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7	IAVE RISEN TO THE GRADE GS-15. LUAL!	
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1	(AS DISEN TO THE CDADE CS_16	

2 HAVE BEEN REQUESTED FOR AND SERVED WITH DISTINCTION IN SPECIAL ASSIGNMENTS AT THE WHITE HOUSE.

2 HAVE BEEN ASSIGNED FOR SPECIALIZED DUTY AT THE UNITED NATIONS.

MANY HAVE BEEN OR ARE ON DUTY AT "FRONTIER" POSTS WHERE THEIR 25X1A6a

PERFORMANCE HAS BEEN REPORTED TO BE OUTSTANDING - 25X1A6a

25X1A6a

BUT THRU NO FAULT OF THEIR

PERFORMANCE), AND 25X1A6a

SEVERAL WERE INVOLVED IN THE

OPERATION.

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FOR MANY MONTHS." THREE WORKED IN THE Approved For Release 2001/03/03 : CIA-RDP78-06365A000400020005-2 ONE CAREER TRAINEE IS EXECUTIVE DIRECTOR OF THE AGENCY'S RESPOSITORY FOR INTELLIGENCE DOCUMENTS, THE LARGEST FACILITY OF ITS KIND IN THE UNITED STATES GOVERNMENT AND WAS RECENTLY AWARDED THE WILLIAM A. JUMP MEMORIAL FOUNDATION MERITORIOUS AWARD BY THE DCI. 25X9A2 CT'S HAVE BEEN SENT PCS TO 25X1A12 IN AT THE LAST SESSION OF THE THE TWO TOP MEN IN A CLASS OF OVER 200 WERE CT'S. IN RECENT CLASSES, 22 CT's OUT OF 28 MADE "EXPERT" RATINGS. NONE HAS FAILED. 25X1A12 FAILURE IN EACH CLASS RUNS TO ABOUT 25%. THOUGH NORMAL

NEGRO CT'S HAVE BEEN EFFECTIVE IN SEVERAL AREAS OVERSEAS.

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TWO WOMEN CT'S HAVE HAD GREAT SUCCESS

EUROPE.

STATINTL ONE CT ACTED AS INTERPRETER FOR VICE PRESIDENT JOHNSON DURING HIS

ONE CT IS OCCUPYING A DEEP COVER POSITION IN A JOB FORMERLY HELD BY AN INDIVIDUAL WHOSE SALARY WAS \$80,000 A YEAR.

IN ADDITION TO THE USUAL PATTERNS OF OFFICIAL AND NONOFFICIAL COVER A FEW VERY CAREFULLY SELECTED OFFICERS HAVE PRECEEDED ABROAD UNDER NONOFFICIAL COVER TO REMAIN IN THE AREA FOR LONG PERIODS OF TIME. SOME OF THESE HAVE PERFORMED BRILLIANTLY FOR THEIR COVER COMPANIES. THIS SPECIAL PROGRAM HAS ALREADY PROVED TO BE EXTREMELY VALUABLE AND PROMISIAND FOR THE BY 266 1/63/03: CIA-RDP78-06365A000400020005-2

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IN THE FIVE YEARS IN WHICH WE PARTICIPATED WITH THE ARMY IN THEIR
OCS PROGRAM, TWO CT'S WON THE PATTERSON AWARD FOR THE OUTSTANDING OCS CANDIDATE OF THE YEAR. ONE CT WON THE AWARD FOR THE
OUTSTANDING OCS CANDIDATE AMONG TEN THOUSAND AIR FORCE COMPETITORS. IN EVERY OCS CLASS, CT'S HAVE BEEN GRADUATED WITH DISTINCTION.

Maria I

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WIVES OF CT'S WHO ARE DESTINED FOR OVERSEAS SERVICE MAY JOIN
THE PROGRAM, IF QUALIFIED, AND BE TRAINED IN INTELLIGENCE WORK
UNTIL THEIR HUSBANDS LEAVE. THE WIFE THUS BECOMES A MUCH
GREATER HELP TO THE OFFICER IN HIS WORK.

(OBSOLETE NOW)

アマコムド

SCHOOL OF INTERNATIONAL COMMUNISM Approved For Release 2001/03/03: CIA-RDP78-06365A000400020005-2 SMALL FACULTY OF 8 EXPERTS, MORE HONORED OUTSIDE CIA THAN IN.

GOVERNMENT

191 PRESENTATIONS OUTSIDE

FSI, DIS, WAR COLLS., HOLABIRD, BRAGG, USIA, AII

COMMAND & STAFF

RESERVE GROUPS

PRIVATE

BROOKINGS

PRINCETON & COLUMBIA

AIR FORCE ACADEMY

U.S. OFFICE OF EDUCATION

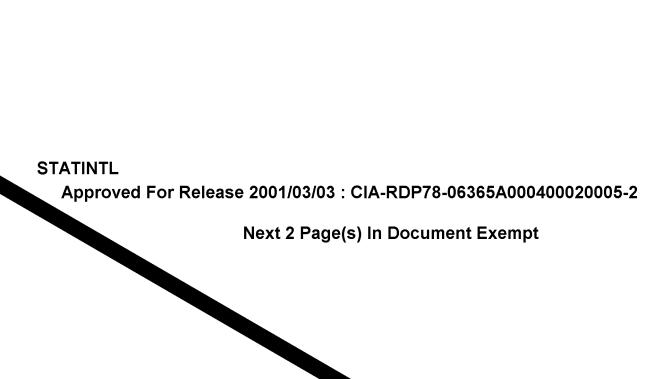
POLICE ACADEMY

TUTORING OF LIAISON HERE AND OVERSEAS

BIBLIOGRAPHY ON INTERNATIONAL COMMUNISM

CAREFUL WATCH OVER FUTURE TRENDS.

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OFF-CAMPUS PROGRAM: Another First

Approved For Release 2001/03/03: CIA-RDP78-06365A000400020005<sub>2</sub> THE END THE PROGRAM BEGAN IN FEBRUARY 1962 WITH 88 STUDENTS, AND AS OF THE END OF THE EIGHTH SEMESTER IN MAY, 1965, THE ENROLLMENT TOTALED 1,063.

MANY EMPLOYEES HAVE TAKEN A FULL YEAR OF STUDY IN SUCH SUBJECTS AS POLITICAL SCIENCE, PSYCHOLOGY, OR IN EUROPEAN HISTORY.

UNDERGRADUATE AND GRADUATE LEVEL

(\* = Some courses at Grad level)

ACCOUNTING

ANTHROPOLOGY

\*ECONOMICS

ENGLISH COMPOSITION AND AMERICAN LITERATURE

GEOGRAPHY (INTRODUCTORY: AND REGIONAL SURVEY OF USSR)

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Indar.

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(\* = Some courses at Grad level)

- \*HISTORY (AMERICAN, EUROPEAN, RUSSIAN)
- \* MATH FOR SCIENTISTS AND ENGINEERS
- \*POLITICAL SCIENCE

PSYCHOLOGY

STATISTICS

SOME OF THESE COURSES RAN ONLY ONE SEMESTER: OTHERS HAVE BEEN RESCHEDULED REGULARLY.

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3/2

Approved For Release 2001/03/03: CIA-RDP78-06365A000400020005-2 FIFTEEN SUBJECTS ARE INCLUDED IN THE SCHEDULE FOR THE FALL SEMESTER 1965-66 SCHOOL YEAR. TWO NEW SUBJECTS HAVE BEEN ADDED AS PILOT OFFER-INGS TO DETERMINE INTEREST FOR POSSIBLE EXPANSION OF TRAINING IN THESE FIELDS; THE FIRST IS ADP. AN INTRODUCTORY COURSE IN ADP IS TO BE OFFERED UNDER AMERICAN UNIVERSITY SPONSORSHIP AS A PRELUDE TO POSSIBLY OFFER-ING A COMPLETE CERTIFICATE PROGRAM IN ADP. THE SECOND NEW SUBJECT IS IN EDUCATION. A BASIC EDUCATION COURSE WILL BE OFFERED WHICH CAN BE BLOWN UP TO A FULL DEGREE PROGRAM IN EDUCATION AS PREPARATION FOR RETIREMENT, SHOULD SUCH INTEREST BE SHOWN.

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211 (DTR Aug '65)

# Approved For Release 2001/03/03: CIA-RDP78-06365A000400020005-2 LANGUAGE DEVELOPMENT PROGRAM

FULL TIME INSTRUCTORS

9

CONTRACT

20 (16ft; 4 pt)

ON-CALL TUTORS

48 (plus 24 not contracted but approved and ready)

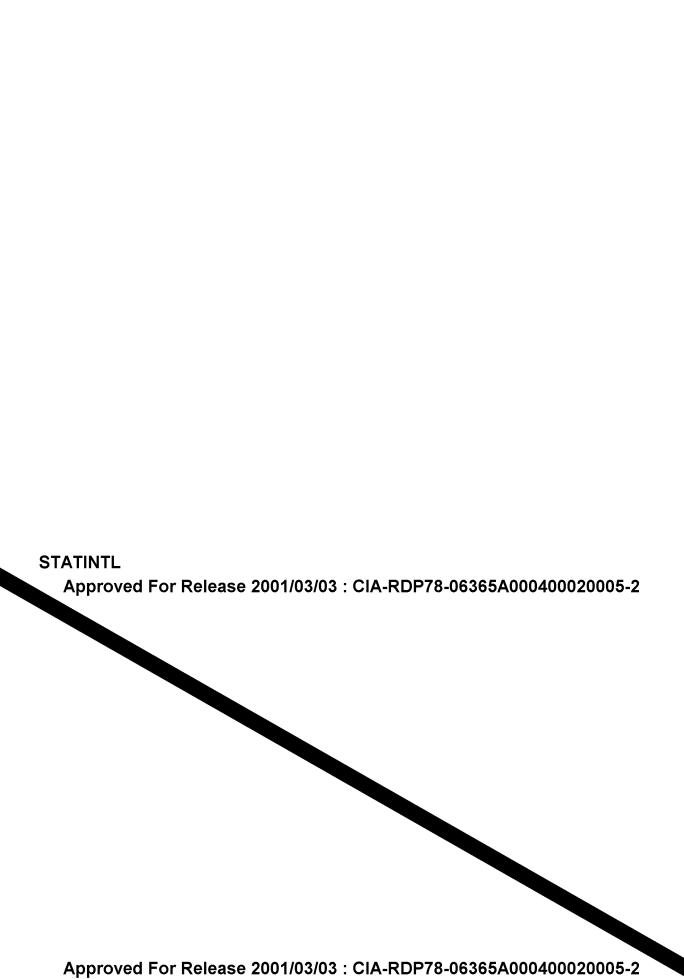
IN FISCAL YEAR 1965 WE TAUGHT COURSES IN 22 DIFFERENT LANGUAGES

TO 443 STUDENTS .

(See Card 5)

WE HAVE CAPABILITY OF TEACHING 49 DIFFERENT LANGUAGES

ALSO, CAPABILITY TO TEACH ENGLISH AS A FOREIGN LANGUAGE



	3 Tage
	98
	637
	132
	7/
/	77
/	42
17	58
22	
	5-3
34	89 (96 10)
	8 9 (96 at Orientations & 17 in Lang)
/_	/3
	4568
	2815
	7303
	1,

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